

# EXHIBIT 109

## CRS Collections - Advanced Power Pad

Document ID: 110397

# Last Publish Date:

10/31/2016

Contact Info &amp; Exts

Timeframes

Quick Ref

Commercial Servicing	Yes	ED Servicing	Yes	DL Servicing	Yes
----------------------	-----	--------------	-----	--------------	-----

Description of the Power Pad and Macro	Tips for Use of the Power Pad	<a href="#">Mapping the Power Pad - ED Only</a>	<a href="#">Mapping the Power Pad for Commercial - ED Only</a>	<a href="#">Mapping the Power Pad - Commercial Only</a>	What are the Power Pad Buttons?
					<b>New!</b> 08/08/2016 2:30 PM
					<b>New!</b> 08/11/2016 1:00 PM

## Advanced Power Pad

### Description of the Power Pad and Macro

Item	Description
Power Pad	Power Pad is a CLASS toolbar that allows the user to access and activate macros or scripts for automated processing on CLASS.
Macro	A single instruction that expands automatically into a set of instructions to perform a particular task. In the case of Power Pad macros, it is a single button that performs a set of designated tasks on CLASS.

### Tips for Use of the Power Pad

Tips	Description
1	When using a power pad function to process on an account, review the account for eligibility and available time before using the Power Pad.
2	Select loans with the same delinquency date for processing.
3	The script was written to consider many scenarios, but will not account for everything. To ensure the correct dates were processed and required letters were generated a manual review of the account is required.
4	If the script processes incorrectly, or will not process based on an error, process the account manually, <b>AND</b> inform your supervisor of the error.

### Mapping the Power Pad - ED Only

Follow the steps below to access the Power Pad on CLASS - ED ONLY

Action to take	Screen shot
1. Select "Script/Properties" from CLASS-ED	

ED - BlueZone Mainframe Display

File Edit Session Options Transfer View Script Help

You are accessing a Mainframe Government data. All property of either the Government or the user is prohibited. Any system audit. Use of the system is prohibited.

CCCCCCCC LL  
CC CC LL  
CC LL  
CC LL  
CC LL  
CC LL  
CC LL  
CC LL  
CCCCCCCC LLLLLLLL

Please enter command:

S1 Ready ... 192.168.29.70

S1 - Settings Viewer - View Properties

Menu Toolbars Power Pads Statusbar Color Scheme Screen History

Settings

☒ Show Power Pads ☐ Enable Docking

☐ Always Show Docked Pads

Power Pad File Selection

Available Power Pads

01 REPORT  
08 REPORT  
1098 E  
143 rev  
143 reversal  
3270functions  
522 - I90  
5250functions  
603 ECMC  
646 DEPENDUQUE

New...  
Add -->  
<-- Remove  
Edit...  
Refresh

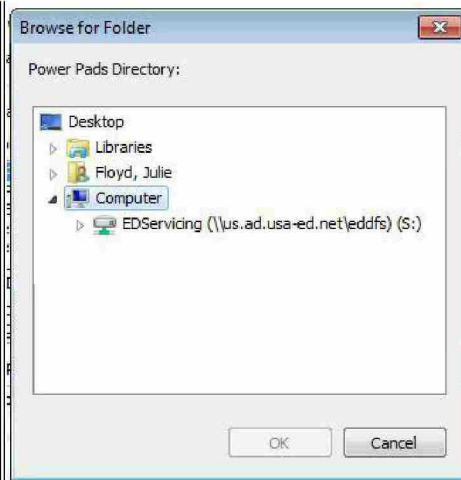
Active Power Pads

2. Press "Change"

Change...

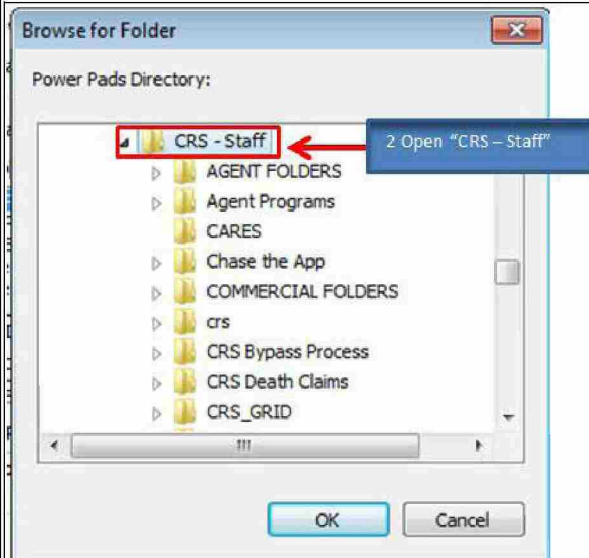
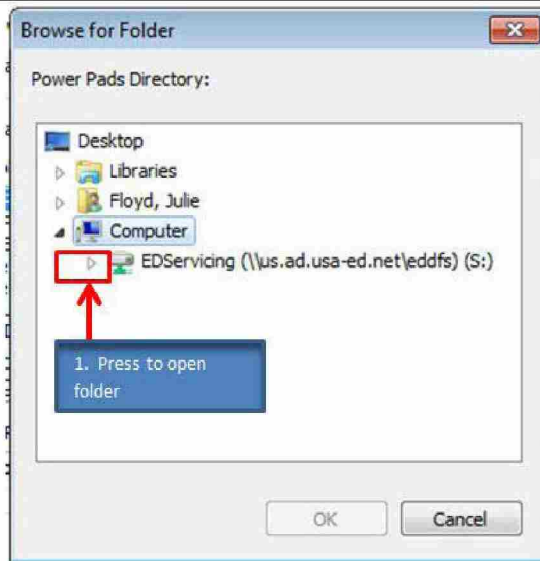
Power Pads Directory:  
C:\Program Files (x86)\Seagull\BlueZone\Config

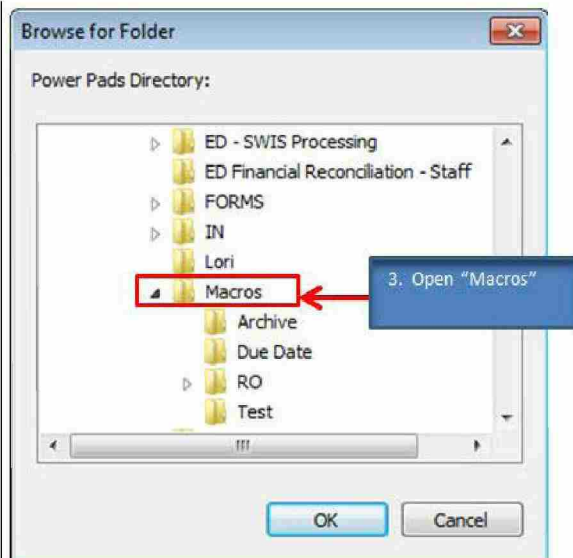
OK Cancel Apply



3. From "Browse for Folder" window, take the following steps:

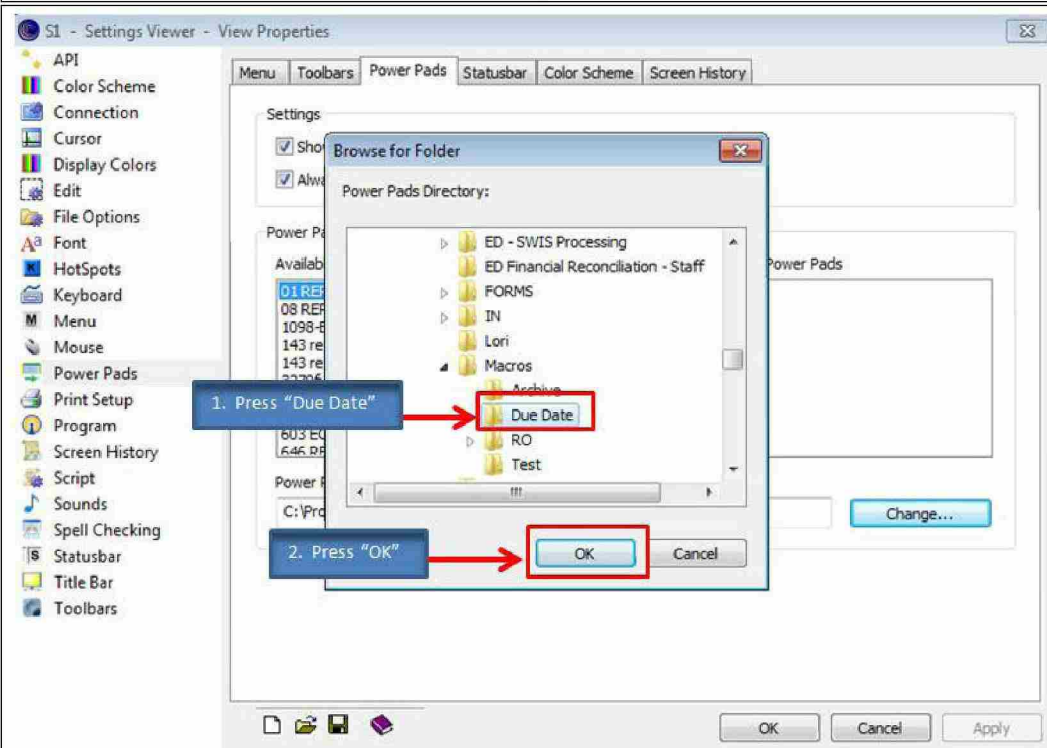
- Open "EDServicing on 'usagnt\\eddfs' (S) drive"
- Browse and open "CRS-Staff" folder
- Browse and open "Macros"





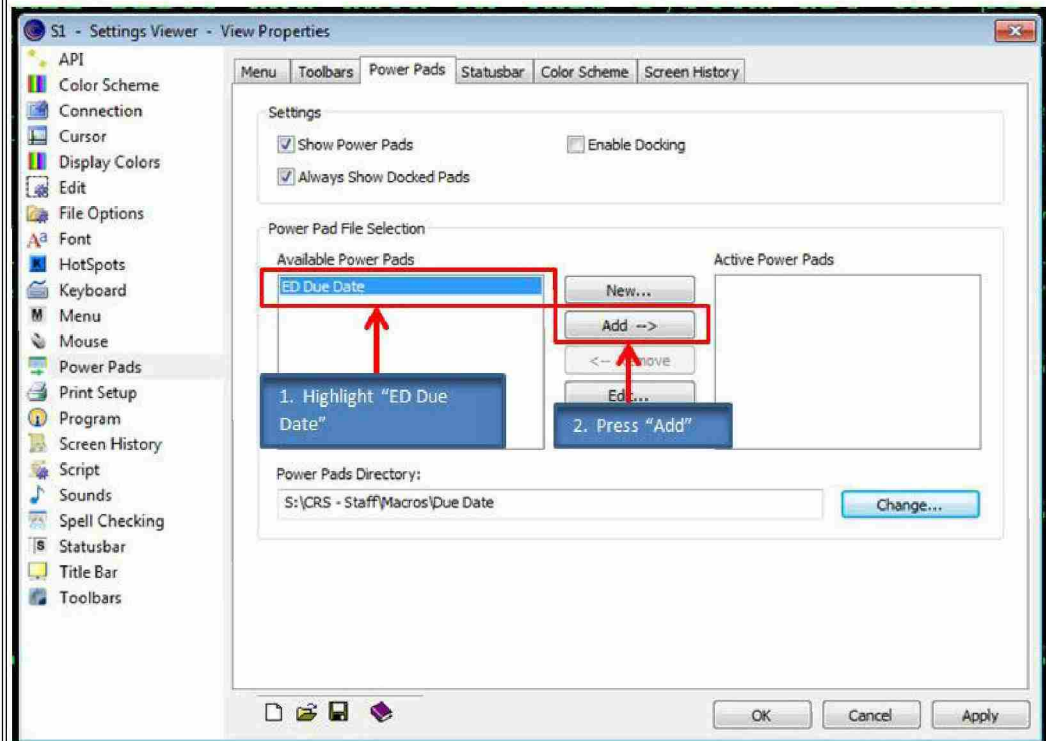
**4. Take the following steps:**

- Select "Due Date"
- Press "OK"

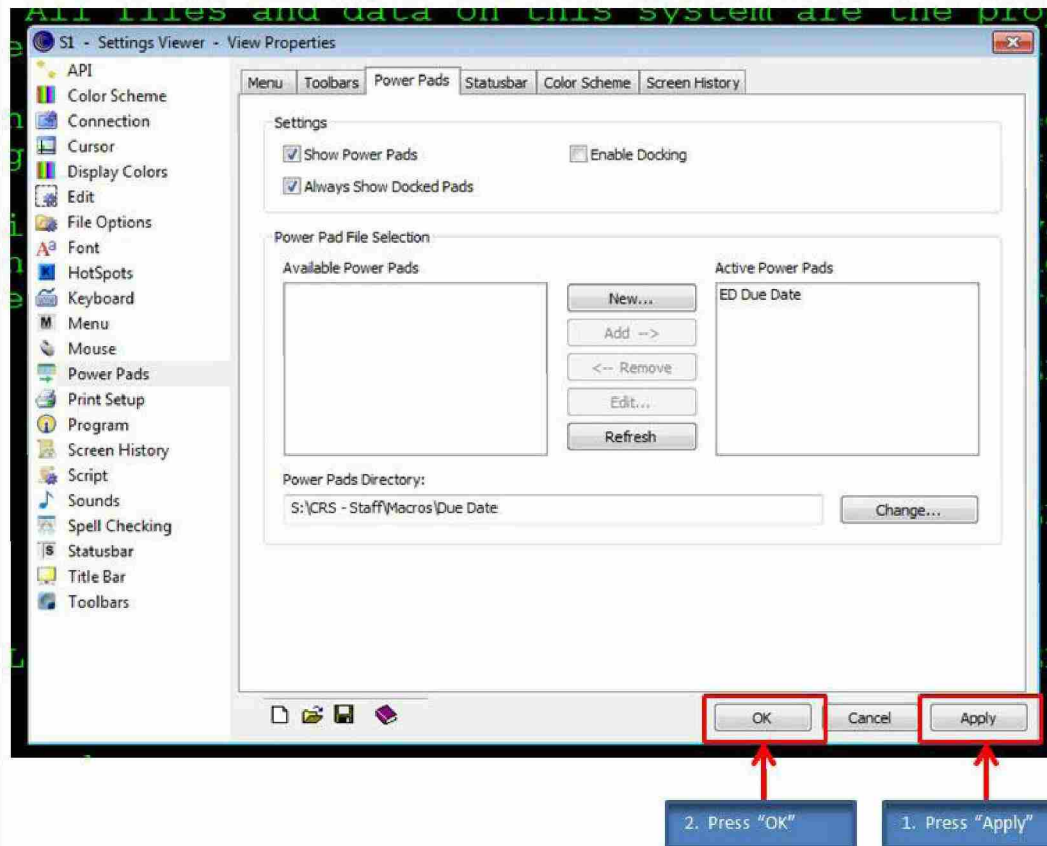


**5. Highlight "ED Due Date" and press "Add"**

**Note:** This will move the "ED Due Date" power pad over to "Active Power Pads" window.



6. Press "Apply", "OK" to populate the Power Pad.




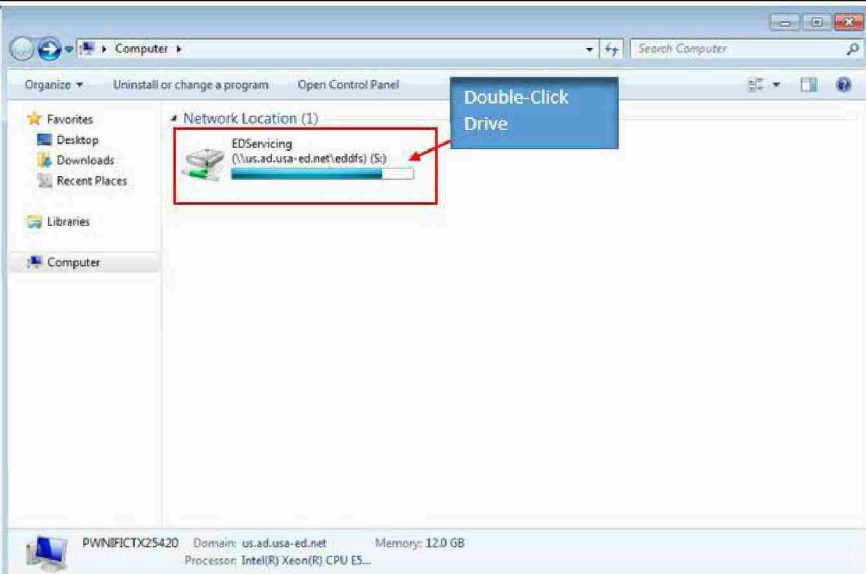
ED Pop Pad

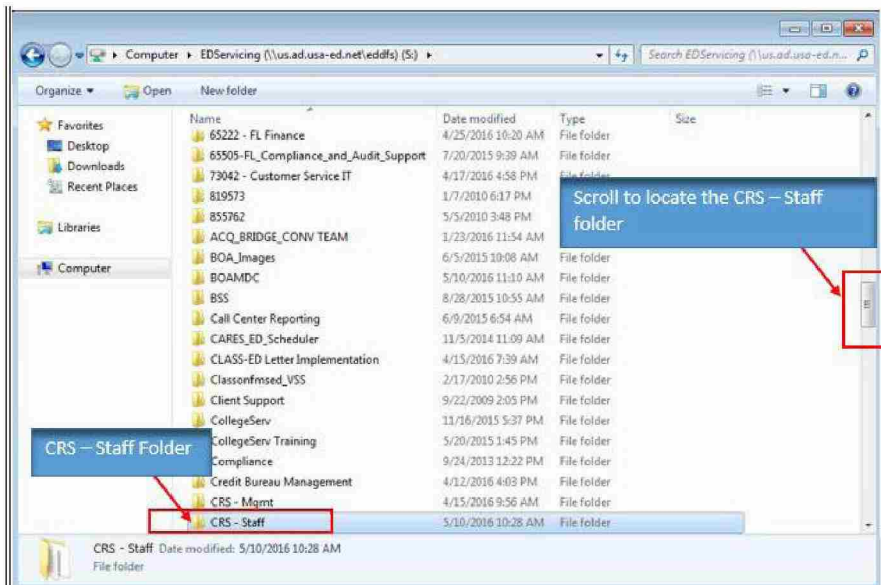




## Mapping the Power Pad for Commercial - ED ONLY

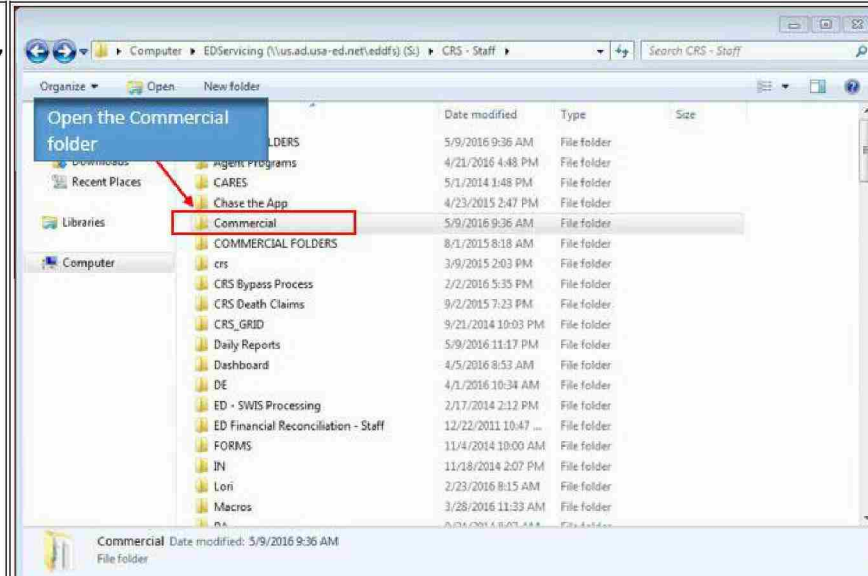
Follow the steps below to access the Power Pad on CLASS-S ONLY

Action to Take	Screen Shot
<p>1. From the ED Desktop:</p> <ul style="list-style-type: none"> <li>Click "Start"</li> <li>Press "Computer"</li> </ul>	
<p>2. From the Computer window, double click "EDServicing (\\us.ad.usa-ed.net\edfs) (S:)" drive.</p>	
<p>3. Scroll within the window, locate the CRS-Staff Folder, and open the folder</p>	

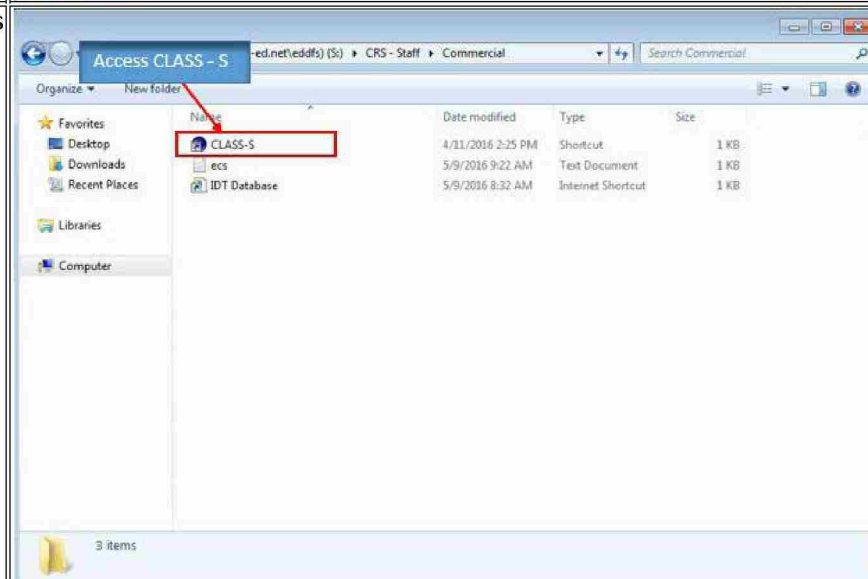


4. Locate the Commercial folder, and open the folder

Note: The Commercial Applications are available in this window. Create desktop shortcuts on ED for easy access



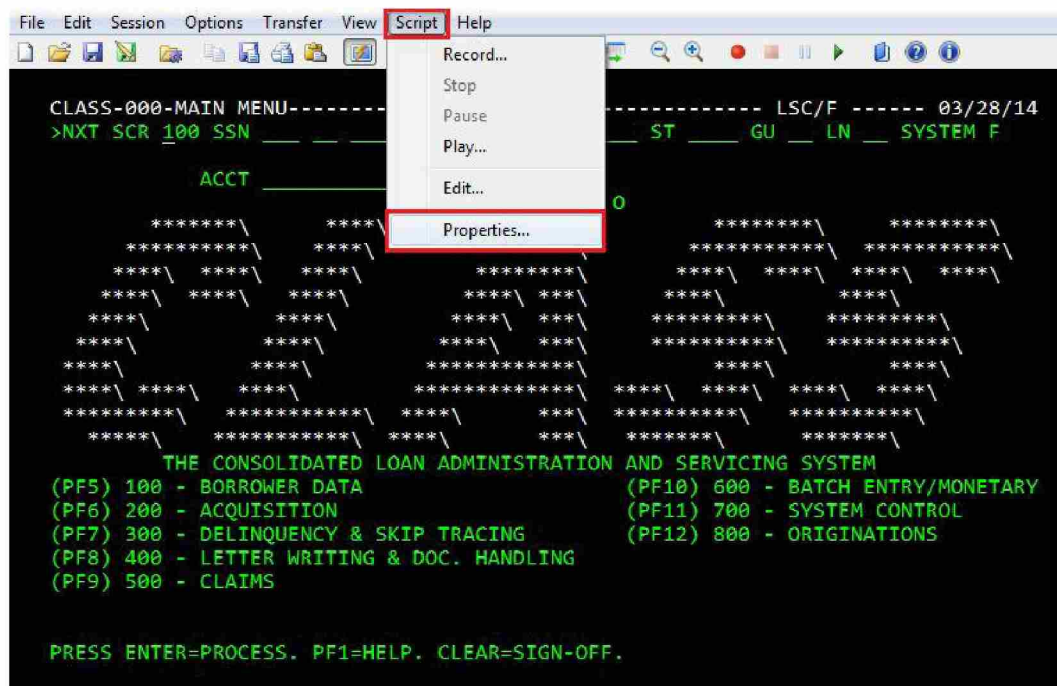
5. Access CLASS - S



6. From CLASS -S, select

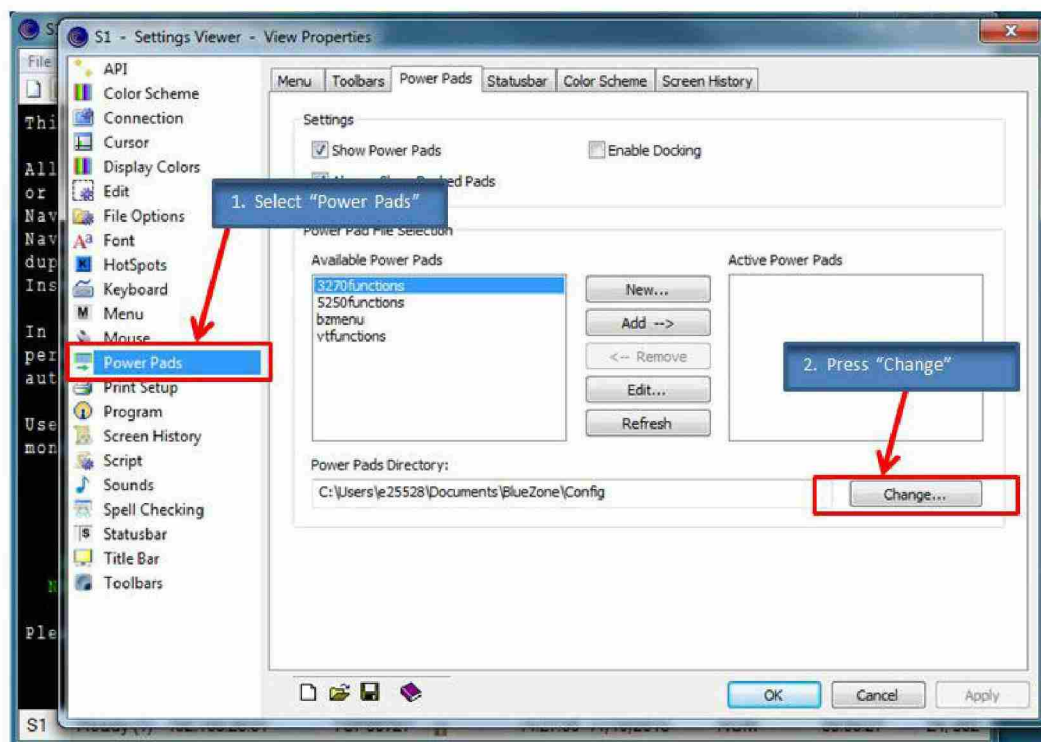


"Script/Properties"



7. Select the following:

- "Power Pads", and
- Click "Change" to access the "Browse for Folder" window.



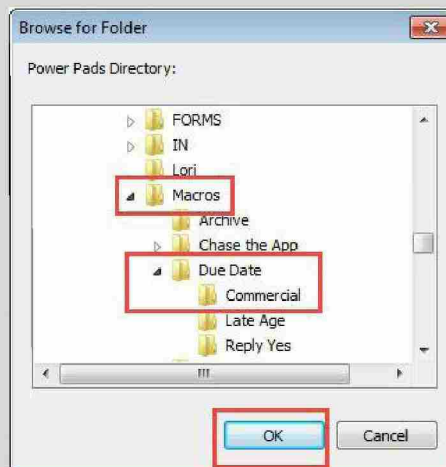
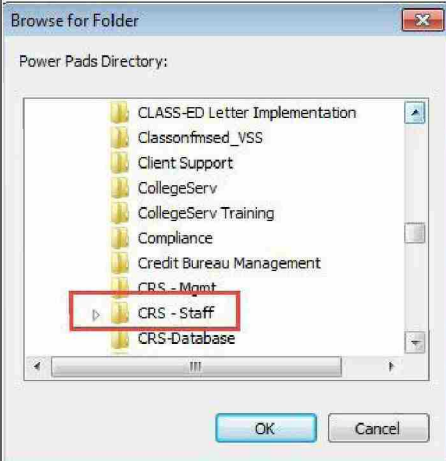
8. From the "Browse for Folder" window, select EDServicing (\\us.ad.usa-ed.net\eddfs) (S:).



9. Locate the following folders in the "Browse for Folder" Window:

- CRS- Staff
- Macros
- Due Date
- Commercial

Press "OK"



10. Highlight the Power Pad titled, "Comm Due Date" and press "Add"

**Note:** This will move the "Comm Due Date" power pad over to "Active Power Pads" window.

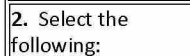
4 Press "Apply", "OK" to populate the Power Pad

Power Pad

Power Pad  
FORA/FORV Due Date FORV FORA/FORM Due Date FORM

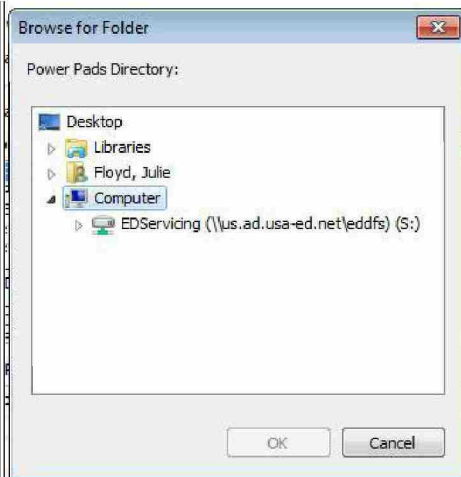
### Mapping the Power Pad - Commercial ONLY

Action to Take	Screen Shot
1. From CLASS -S,	



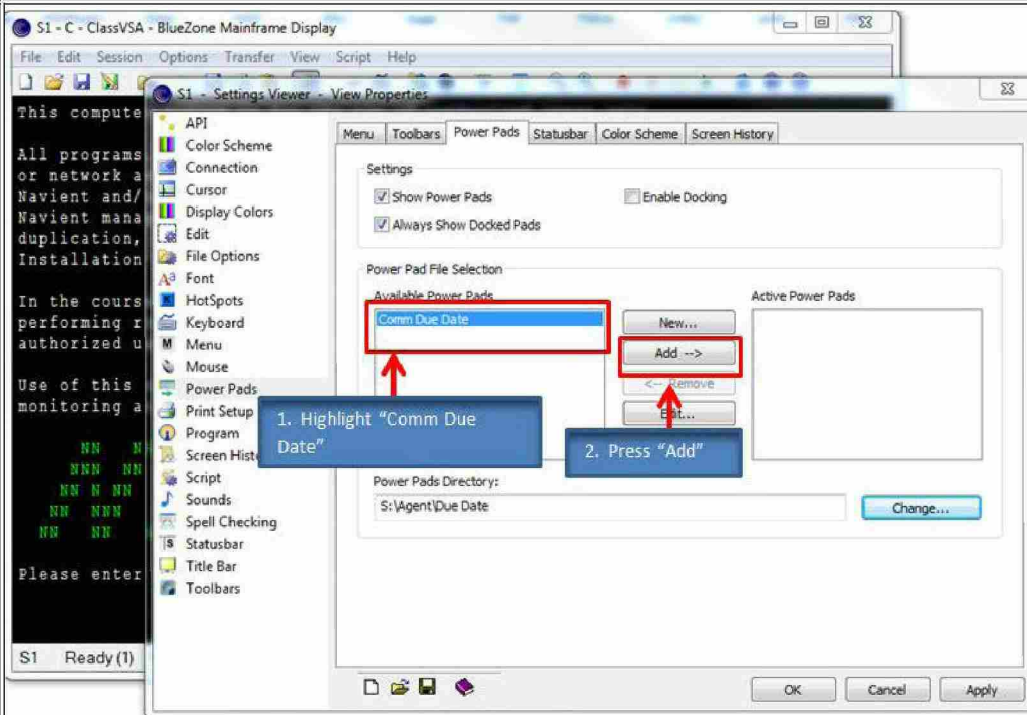
- 
1. Select "Power Pads"
2. Press "Change"



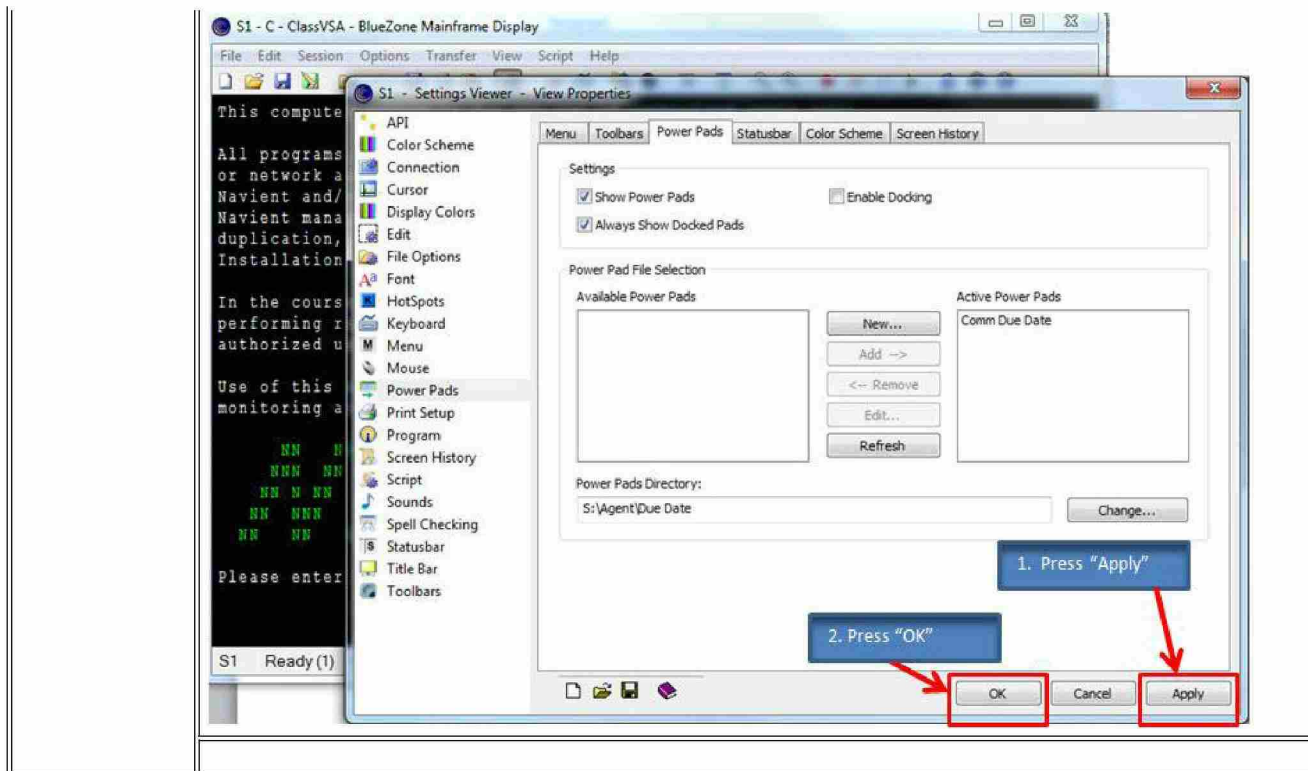


3. Highlight the Power Pad titled, "Comm Due Date" and press "Add"

**Note:** This will move the "Comm Due Date" power pad over to "Active Power Pads" window.



4 Press "Apply", "OK" to populate the Power Pad



## What are the Power Pad Buttons?

New! 07/19/2016 10:30 AM


New! 08/08/2016 2:30 PM

New! 08/11/2016 1:00 PM

The information below in the table is a quick reference to the power pad buttons.

[Click here](#) to review "Advance Pop Pad - ED Call Flow Changes, this is a more in-depth reference regarding the ED Call Flow Button

[Click here](#) to review "Advanced Pop Pad - for CLASS Commercial

Item	Description
Why use the ED Call Flow Power Pad?	The ED Call Flow is utilized to ask specific questions designed to determine the best option for the borrower based on their current situation. The implementation of the Risk Score, which determines the borrower's probability of defaulting, will ensure we are exploring all options for customers and recommending the best resolution.
ED Call Flow Power Pad Button	 <p>The ED Call Flow Power Pad button will ask a series of questions to ensure effective account handling and will assist in providing the best options for the customer based on their individual responses. It will begin by asking if the borrower can make a payment. It will begin by asking questions in a hierarchy order. It will ask for payment first, repayment options which are questions geared to determine eligibility for \$0 IBR, pre-qualify for deferment, and leave forbearance at the end. These questions are logically embedded to determine needs the best fit for the customer based on how you notate in the Advanced Call Flow button.</p> <ul style="list-style-type: none"> <li>A corr message will be placed on the account if the customer states they can afford their regular monthly payment.</li> <li>Unemployment Deferment <ul style="list-style-type: none"> <li>When the customer indicates that they are not registered with an employment agency a box populates that instructs the agent to counsel the customer to register in order to be eligible, and will also corr on CLASS</li> </ul> </li> </ul>



that the customer is willing to register.

- Economic Hardship Deferment

**NOTE:** When entering borrowers Gross Monthly Income, do not enter in the amount with a comma

- Income Driven Repayment Options
- Repayment Options
- Forbearances


Keep in mind there are other situations outside of the Advanced Call Flow which the borrower may be eligible for.

With payment being the customer's best option, how would they like to make their payment today? Check, debit, or credit card?

Is borrower able to make a payment?

Yes No

The Power Pad will notify you based upon the area code of the borrowers phone number of any Massachusetts or Iowa state laws.

 **MASSACHUSETTS RESIDENT**

\*\*\*REMINDER: \*\*\*

1 - You **MUST** disclose your company name and two pieces of self-indentification on every call with the borrower or cosigner. Provide 2 of the following:

- First Name
- Last Name
- E-Code / C-Code / Noble ID

2 - You **MAY NOT** solicit post-dated checks, but may accept such payments if the consumer offers post-dated payment on her/his own.

OK

 **IOWA RESIDENT**

\*\*\*REMINDER: YOU MUST DISCLOSE FULL BUSINESS NAME AND PAYMENT ADDRESS WHEN REQUESTING PAYMENT\*\*\*

ED PAYMENTS:

Bank of America  
ATTN: PO Box 740351  
1075 Inner Loop Road  
Atlanta, GA 30337

COMMERCIAL PAYMENTS:

Sallie Mae, Inc.  
220 Lasley Ave.  
Wilkes-Barre, PA 18706

OK

If the borrower cannot make any payment, the Power Pad will go into a series of pre-qualifying questions to determine if deferment or repayment option may best fit the needs of the customer. Options include:

- A corr message will be placed on the account if the customer states they can afford their regular monthly payment.
- Unemployment Deferment
  - When the customer indicates that they are not registered with an employment agency a box populates that instructs the agent to counsel the customer to register in order to be eligible, and will also corr on CLASS that the customer is willing to register.
- Economic Hardship Deferment

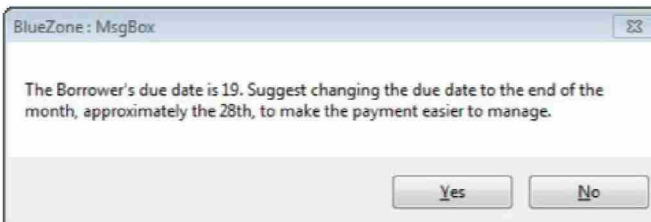
**NOTE:** When entering borrowers Gross Monthly Income, do not enter in the amount with a comma

- Income Driven Repayment Options
- Repayment Options
  - After exploring repayment options, If the borrower's due date is between the 10th and 25th of the month the Advanced Power Pad will prompt you to ask if the borrower would like to change their due date to the 28th. [Click here to view the Due Date Change Flow.](#)
- Forbearances

Keep in mind there are other situations outside of the Advanced Call Flow which the borrower may be eligible for.

**Due  
Date  
Buttons**

As part of the Ed Call flow, you will now suggest to **borrowers with a due date between the 10<sup>th</sup> and 25<sup>th</sup> of the month**, changing their due date to the 28<sup>th</sup>. By changing the due date to the end of the month, the intent is that borrowers will be more likely to keep track of and make payments on time. We will still strive to change due dates to the end of the month, particularly the 28th. Be aware that at the expiration of a forbearance, the due day may change.



ED Score FORA/FORV

The ED Risk Score is calculated once the borrower enters repayment and determines the probability of the borrower defaulting. The score will be located on the dialer.

After selecting the FORA/FORV button, you will then be prompted to enter the Risk Score from the dialer into the Power Pad.

Item	Description
V	Very High likelihood of defaulting
H	High likelihood of defaulting
M	Medium likelihood of defaulting
L	Low likelihood of defaulting

ED Score  
FORA/FORV  
Power Pad

Once the Risk score is entered into the Power Pad, you will be informed of how much future FORV time is suggested to add to the account

For CRS Ed, recommend two months of future forbearance.

The example below shows the pop up which recommends two months.

- The FORA would be processed to 4/15/16,
- 2 months of FORV will end on 6/15/16,
- S17 transaction code will cover 7/15/16 and
- the customer's payment resume date will be 8/15/16, as shown here in the pad.

The customer is still able to choose more or less forbearance as shown in the pop ups below:

BZWhill : InputBox

Borrower can have 8 months of Forbearance processed into future.  
How many months do you want to grant?

OK Cancel

Enter the number of months needed to have the FORA/FORV processed in CLASS.

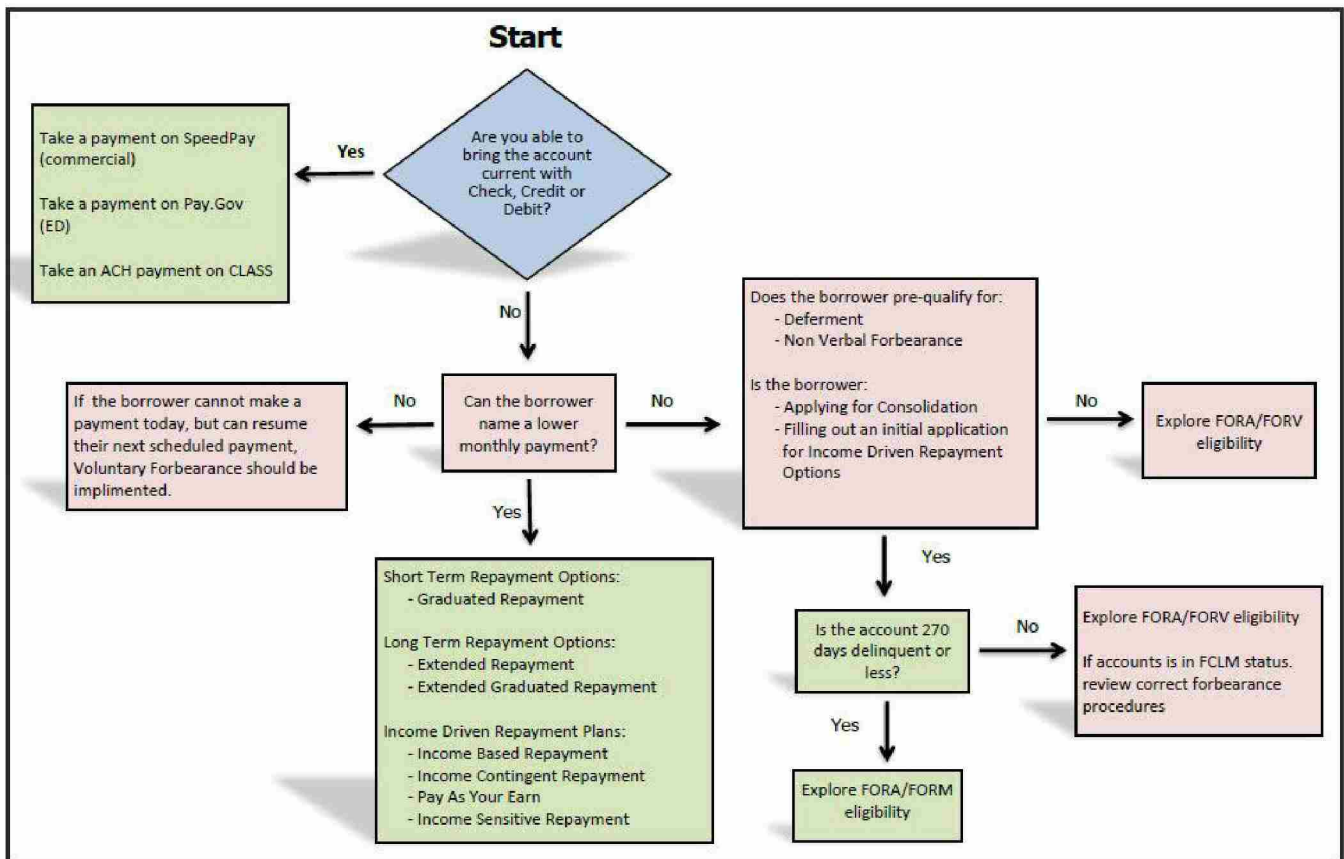
**Note:** Total eligible months should only be relayed to the customer if they insist on granting more forbearance time than recommended.

FORA/FORM  
Power Pad

FORA/FORM

After determining [eligibility for FORA/FORM](#), utilize the FORA/FORM button on the Power Pad to processes automatically in CLASS.

### Call Flow Guide Flowchart



Compliance/Legal	
Policy Bulletin/Regulation	
ICE Control Process & Control #	N/A
Unica Project Code	N/
UDAAP	

*Confidential and Proprietary Information of Navient*

Related Topics:

1

Add Comment